

"Setting the standard in health care excellence"

April 24, 2012

Board of Supervisors
County of Ventura
800 South Victoria Avenue
Ventura, California 93003

Joan R. Araujo
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VCMC Ambulatory Care Administrator

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Deputy Director
Managed Care Director

Maria Teran
Health Care Agency
Human Resources Director

Subject:

Approval of and Authorization for the Health Care Agency Director or Designee to Sign the Professional Services and Operations Agreements With Christine Johnston, M.D., Inc., The Landon Pediatric Foundation, Santa Paula Hospital Clinic, Inc., and Santa Paula Medical Clinic, Inc.

Recommendation:

Approval of and authorization for the Health Care Agency Director or designee to sign the Professional Services and Operations Agreements with Christine Johnston, M.D., Inc., The Landon Pediatric Foundation, Santa Paula Hospital Clinic, Inc., and Santa Paula Medical Clinic, Inc. The Professional Services and Operations Agreements each include a new initial term of twelve months, effective July 1, 2012, and allow for four one year renewals thereafter.

Fiscal Impact:

Mandatory:	No
Source of Funding:	VCMC Operating Revenues/ Collections/General Fund
Funding Match Require:	None
Impact on Other Departments:	N/A

Summary of Annual Revenues and Costs under these Agreements:

	<u>FY 2011 -12</u>	<u>FY 2012 -13</u>
REVENUE:	\$348,000	\$348,000
DIRECT COSTS:	\$348,000	\$348,000
INDIRECT COSTS:	Minor	Minor
NET REVENUE <cost>	\$0	\$0

Sufficient appropriations and revenue are available in the VCMC FY 20-11-12 budgets:

Current FY 2011-12 Budget Projections for Ventura County Medical Center #5270				
	Adopted Budget	Adjusted Budget	Projected Budget	Estimated (Savings/Deficit)
Expenditures	\$262,252,573	\$267,706,105	\$265,586,795	\$ 2,119,310
Revenue	\$277,616,623	\$285,216,623	\$280,849,232	\$ (4,367,391)
Operational Income/(Loss)	\$ 15,364,050	\$ 17,510,518	\$ 15,262,437	\$(2,248,081)

Discussion:

Presented to your Board today is the renewal of contracts for the continued operation of Fillmore Family Medical Group and Piru Family Medical Center, operated by Christine Johnston, M.D., Pediatric Diagnostic Center, operated by Christopher Landon, M.D., Santa Paula Hospital Clinic and Santa Paula West, operated by Lisa Solinas, M.D., and Santa Paula Medical Clinic, operated by Connell Davis, M.D. Each contract allows for up to \$1,000,000 maximum annual operating capital to be paid in any year of operation. The initial contract provisions allowed for four extensions following the initial 12 months of operation, bringing its expiration through June 30, 2012.

The Ventura County Medical Center Department of Ambulatory Care affiliated clinics provide quality, compassionate, and comprehensive health care and medical treatment services at strategically placed neighborhood clinics throughout Ventura County. These clinics provide a continuum of care from infants to the elderly, from generalized family care to specialized services, by exceptionally qualified and committed Board Certified physicians. The clinic contracts presented for renewal facilitate access to care for those in need.

These agreements shall be effective July 1, 2012, and subject to all necessary budgetary approvals by the Ventura County Board of Supervisors, shall remain in effect until June 30, 2013. Then, unless either party gives notice of its intent not to renew at least thirty (30) days prior to the renewal date, and subject to the receipt of all necessary budgetary approvals by the Ventura County Board of Supervisors, each agreement shall then be extended for up to four (4) additional periods of one (1) year each. The costs of these contracts are included in the current budget.

This letter has been reviewed by the County Executive Office, County Counsel, and the Auditor Controller's office. If you have any questions regarding this item, please call Joan Araujo at (805) 677-5174.



Joan Araujo
Deputy Director
VCMC Ambulatory Care Administrator



Robert Gonzalez, M.D.
Health Care Agency Director

Attachments:

- Exhibit 1 – PSOA Fillmore/ Piru
- Exhibit 2 – PSOA Pediatric Diagnostic Center
- Exhibit 3 – PSOA Santa Paula Hospital Clinic/ Santa Paula West
- Exhibit 4 – PSOA Santa Paula Medical Clinic